## Actionable Intelligence: Data Alone is Not Enough <br> Andy T. Clark <br> Associate Vice President for Enrollment Management <br> Brian A. Haugabrook Director of Data Warehouse <br> Barrie Fitzgerald Institutional Research Analyst Strategic Research \& Analysis <br> SAIR

September 2012

## Agenda: Graduating More Students

1. Technology and Innovation
2. Business Intelligence in Higher Education
3. A Changing World
4. Turning Hindsight into Foresight
5. Proactive Engagement
6. Freshman Learning Communities
7. Actionable Alerts
8. Demo

## The Cadence of Technology

Past
Soon to be past


## Evolution

1. Any process of formation or growth.
2. A process of gradual, peaceful, progressive change or development....
3. A motion incomplete in itself, but combining with coordinated motions to produce a single action, as in a machine.
4. A gradual process in which something changes into a different and usually more complex or better form.
5. A process of continuous change from a lower, simpler, or worse to a
 higher, more complex, or better state.

## Data and Information

1. How long does it take on average to get a new report created? (hours, days, weeks, months)
2. How are you using data to make decisions and provide support where needed?
3. Must you find information or does information find you?

## Business Intelligence (BI)

1. Ability of an organization to take all its capabilities and convert them into knowledge
2. The tools and systems that play a key role in the strategic planning process of the corporation
3. An umbrella term that refers to a variety of software applications used to analyze an organization's raw data


## Unidirectional Concepts and Designs



## Oracle (OBIEE) Business Intelligence



## Oracle (OBIEE) Business Intelligence

## Untitled

Criteria Results Prompts Advanced


## Oracle (OBIEE) Business Intelligence

## You have data... What's next?

- Data-driven decision making
- Predictive Modeling
- Operational Performance




## Academic Affairs Faculty Portal

| Main | Advisor | Courses |
| :--- | :--- | :--- |
|  | At-Risk |  |

ontact Brian Haugabrook, Director of Data Warehouse, for any questions. Email: bahauqab@valdosta.edu, Phone: (229) 333-7447 ju can also email the VSU Data Warehouse department (VSUDataWarehouse@valdosta.edu) for requests, issues, or suggestions

## Digital Measures (College of Education)

## Loqin to Diqital Measures

Note: The Digital Measures link will expire 09/17/2012 at 09:32 AM.
If this link expires, Refresh the page to get the current link.
Watch a short video on using Digital Measures here.

## DegreeWorks

## Login to DeqreeWorks

DegreeWorks is an advising tool to aid in advising with electronic checklists, what-if scenarios, GPA calculators, advising planner, and notes.

For more information and tutorials click here.

## FLC Portal

## Login to the FLC Portal

Freshmen Learning Communities advising and faculty portal. Access to course and studen information that are part of an FLC community.

For more information click here.

## First-Time Full-Time Freshman Portal

## Department Specific Applications

## COE Advising Scheduler

Nursing Advisina Scheduler
OASIS Advising Scheduler
Student Success Center Scheduler
Social Work Information System (SWIS)

Application Directory

## What is Enrollment Management

- Recruitment
- Admissions
- Orientation
- Financial Aid and Payment (Bursary)
- Then what???
- Then Enrollment Management is equipping the campus (Faculty, Staff, and even Students) with the tools they need to support the students, and not let the students fall through the crack with making an attempt to help them.


## Course Summary By User Role

| Course |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Select Term Fall 2012 * |  |  |  |  |  |  |  |  |
| $1-200 \text { of } 2465$ |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Term Desc | Crn | Subiect | Crse Numb | Course Section | Course Title | Students Enrolled | Seats Available | Instructors Email |
| Fall 2012 | $\underline{00000}$ | ACCT | 2101 | A | Principles of Accounting I | 84 | 0 | bahauqab@valdosta.edu |
| Fall 2012 | $\underline{00000}$ | ACCT | 2101 | B | Principles of Accounting I | 34 | 0 | bahauqab@valdosta.edu |
| Fall 2012 | 00000 | ACCT | 2101 | C | Principles of Accounting I | 35 | 3 | bahaugab@valdosta.edu |
| Fall 2012 | $\underline{00000}$ | ACCT | 2101 | D | Principles of Accounting I | 49 | 1 | bahaugab@valdosta.edu |
| Fall 2012 | $\underline{00000}$ | ACCT | 2101 | E | Principles of Accounting I | 44 | 4 | bahaugab@valdosta.edu |
| Fall 2012 | $\underline{00000}$ | ACCT | 2101 | F | Principles of Accounting I | 34 | 0 | bahaugab@valdosta.edu |
| Fall 2012 | $\underline{00000}$ | ACCT | 2101 | G | Principles of Accounting I | 35 | 3 | bahaugab@valdosta.edu |
| Fall 2012 | $\underline{00000}$ | ACCT | 2102 | A | Principles of Accounting II | 14 | 12 | bahaugab@valdosta.edu |
| Fall 2012 | $\underline{00000}$ | ACCT | 2102 | B | Principles of Accounting II | 30 | 8 | bahaugab(@valdosta.edu |
| Fall 2012 | $\underline{00000}$ | ACCT | 2102 | C | Principles of Accounting II | 46 | -1 | bahaugab@valdosta.edu |
| Fall 2012 | $\underline{00000}$ | ACCT | 2102 | D | Principles of Accounting II | 43 | 2 | bahauqab@valdosta.edu |
| Fall 2012 | $\underline{00000}$ | ACCT | 2102 | E | Principles of Accounting II | 36 | -2 | bahaugab@valdosta.edu |
| Fall 2012 | 00000 | ACCT | 3100 | A | Intro to Fraud Fxamination | 32 | 6 | hahaunah(a)valdosta.edı |

## Class Roster with Photos and Direct Link to DegreeWorks

## Back to Course List

Course ACCT 2101 A - Principles of Accounting I

| $\theta_{\nabla}$ | Row | 10 | $\checkmark$ | G0 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |


| At Risk General $=$ 'Yes' | V ${ }^{\text {® }}$ |
| :---: | :---: |
| At Risk Reading $={ }^{\prime}$ Yes' | V |
| At Risk Math $=$ 'Yes' | V $\square^{\text {x }}$ |

1-84 of 84


## Custom Application Integrations



## Automatic Alerts,

## Triggers, and Events

- Sends notification to the student's advisor and academic success center
- If the student lives on campus, a wellness check is automatically triggered through the housing office
- If the student is in an FLC, all other instructors are notified



## Student Progress in all Courses

## Student

| STUDENT_PHOTO | STUDENT_NAME | EMAIL_VSU | FULL_CUMULATIVE_GPA | ADVISOR_NAME | ADVISOR_EMAIL_ |
| :---: | :--- | :--- | :--- | :--- | :--- |
| Sohn Doe | $\underline{\text { bahauqab@valdosta.edu }}$ | - |  |  |  |
|  |  |  |  | Robert Smith | bahaugab@valdosta.edu |

## Return To List

## Student Schedule

| CRN | Course | Instructor Email | Attendance Status | Attendance Comments |
| :---: | :--- | :--- | :--- | :--- |
| 80354 | ENGL 1101 T - Composition I | idoe@valdosta.edu | Level 2: Multiple Absences. At-Risk | Marlee has accrued three absences. We are in the process of setting up a meeting to discuss the matter. |
| 80042 | KSPE 1020 C - Weight Training | idoe@valdosta.edu |  |  |
| 80643 | VSU 1101 K - Keys to College Success | idoe@valdosta.edu |  |  |
| 81056 | PHIL 2010 B - Fundamentals of Philosophy | idoe@valdosta.edu |  |  |
| 81213 | HIST 2112 K-United States History Sn 1865 | idoe@valdosta.edu |  |  |

## Course Withdrawal Alerts

- What happens if a student drops a course that is in his/her cohort?
- What actions should take place?

```
From: flc_coordinator@valdosta.edu [mailto:fl_coordinator@valdosta,edu]
Sent: Monday, September 17, 2012 8:13 AM
To: Brian A. Haugabrook
Subject: FLC NOTIFICATION Course Withdrawal (Gi )
Dear Brian Haugabrook,
```

JDoe (@valdosta.edu) has withdrawn from PERS 2160 C FLC course and currently lives on campus. You are encouraged to follow up with the student.

Login to the FLC Portal for more infomation. hitps://apex.valdosta.edu/apex/f?p=FLC

## Enrollment Management and Retention, Progression and Graduation

- Importance of Good Data
- Timely Data
- New Freshmen Learning Curve
- Faculty (need I say more)
- Orientation
- Advising
- Other Risk Factors (Financial Aid, Social Issues, etc...)


## Risk Factors

- High School GPA (probably the best predictor of success)
- High School Rigor (in GA the lowest tier high school have an average Graduating HS GPA of 3.3 and the top tier a 2.7)
- Standardized Testing (SAT/ACT)
- First Generation
- Financial Ability and Aid
- HOPE
- Etc...


## At-Risk Factors

- A three part process that examined:
- Quality of High School
- High School Grade Point Average (HS GPA)
- SAT Scores (ACT converted)



## At-Risk-Quality of High School

- Data obtained through Governor's Accountability website
- Adequate Yearly Progress (AYP) data for the No Child Left Behind.
- Data assigned points.
- Points totaled.
- Points quartile to produce rank (reverse quartiles).

| CEEB | School Name | 2011 AYP <br> Status | 2011 School <br> Improvement <br> Status | Consecutive <br> Years In <br> AYP | Corrective <br> Action <br> Status | State <br> Directed <br> Status |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 100001 | Blue High School | Met | Nl - Made AYP | 1 | NA | NA |
| 100002 | Green High School | Did Not Meet | NI | 0 | Yes | Yes |
| 100003 | Yellow High School | Met | Adequate | 3 | NA | NA |
| 100004 | Orange High School | Did Not Meet | Adequate-DNM | 0 | Yes | NA |
| 100005 | Red High School | Met | Distinguished | 5 | NA | NA |
| 100006 | Purple High School | Did Not Meet | NI | 0 | Yes | NA |


| CEEB | School Name | 2011 AYP <br> Status | 2011 School <br> Improvement <br> Status | Consecutive <br> Years In <br> AYP | Corrective <br> Action <br> Status | State <br> Directed <br> Status | Quality <br> points | Rank |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 100001 | Blue High School | 1 | 1 | 1 | 1 | 1 | 5 | 2 |
| 100002 | Green High School | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| 100003 | Yellow High School | 1 | 0 | 3 | 1 | 1 | 9 | 2 |
| 100004 | Orange High School | 0 | 1 | 2 | 0 | 0 | 1 | 3 |
| 100005 | Red High School | 1 | 4 | 5 | 1 | 1 | 12 | 3 |
| 100006 | Purple High School | 0 | 0 | 0 | 0 | 1 | 1 | 1 |

## At-Risk-Quality of High School

- Data obtained through Governor's Accountability website
- Georgia High School Graduation and Writing Tests.
- Percent pass and mean quartile for points.
- Advanced plus and honors calculated and quartile for points.
- Points totaled for test and repeated for each test.
- Overall points totaled and quartile for rank.

| CEEB | School Name | LAR |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Percent } \\ \text { Pass } \end{gathered}$ | Mean | Percent in Below Basic | Percent in Basic Proficiency | Percent in Advanced Proficiency | Percentin Honors | Advanced/2 + Honors |
| 100001 | Blue High School | 92 | 245 | 8 | 35 | 39 | 18 | 38 |
| 100002 | Green High School | 60 | 230 | 40 | 46 | 14 | 0 | 7 |
| 100003 | Y ellow High School | 85 | 220 | 15 | 47 | 24 | 14 | 26 |
| 100004 | Orange High School | 70 | 219 | 29 | 36 | 21 | 14 | 25 |
| 100005 | Red High School | 95 | 270 | 5 | 21 | 40 | 33 | 54 |
| 100006 | Purple High School | 83 | 238 | 17 | 43 | 34 | 6 | 23 |


| CEEB | School Name | LAR |  |  |  | Math | Social Studies | Science | Writing |  | Rank |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent Pass <br> Points | Mean Points | Advanced/ <br> 2 + Honors Points | Total | Total | Total | Total | Total | Total |  |
| 100001 | Blue High School | 3 | 4 | 4 | 11 | 9 | 11 | 12 | 10 | 53 | 1 |
| 100002 | Green High School | 1 | 2 | 1 | 4 | 3 | 5 | 7 | 4 | 23 | 3 |
| 100003 | Yellow High School | 2 | 1 | 2 | 5 | 5 | 5 | 3 | 3 | 21 | 3 |
| 100004 | Orange High School | 1 | 1 | 2 | 4 | 4 | 3 | 3 | 5 | 19 | 2 |
| 100005 | Red High School | 4 | 4 | 4 | 12 | 10 | 12 | 9 | 12 | 55 | 1 |
| 100006 | Purple High School | 2 | 3 | 2 | 7 | 8 | 8 | 6 | 7 | 36 | 4 |

## At-Risk-Quality of High School

- Overall Rank for High Schools
- AYP Rank and Georgia High School Graduation and Writing Test averaged together.

| CEEB | School Name |  <br> GHSWT Rank | AYP Rank | Overall <br> Rank |
| :---: | :--- | ---: | ---: | ---: |
| 100001 | Blue High School | 1 | 2 | 2 |
| 100002 | Green High School | 3 | 4 | 4 |
| 100003 | Yellow High School | 3 | 2 | 3 |
| 100004 | Orange High School | 2 | 3 | 3 |
| 100005 | Red High School | 1 | 1 | 1 |
| 100006 | Purple High School | 4 | 4 | 4 |

## At-Risk-HS GPA and SAT

- Students' HS GPA
- HS GPA quartile for rank.
- Students' SAT scores (ACT Converted)
- ACT scores were converted to SAT and the highest was used.
- SAT scores quartile for rank.


## At-Risk Factors

- Examined one-year retention rates of students by at-risk factors.
- HS Quality
- HS GPA
- SAT Total (ACT Composite)

| HS Quality, HS GPA, SAT Total | All High Schools |  |  |  | Likelihood <br> (Out of a group of 10) | At-risk Indicator (65.0\% or Below) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retained |  | Total | \% <br> Retained |  |  |
|  | No | Yes |  |  |  |  |
| 1, 1, 1 | 42 | 150 | 192 | 78.1\% | 7 |  |
| 1, 3, 2 | 52 | 116 | 168 | 69.0\% | 6 |  |
| 1, 4, 1 | 48 | 73 | 121 | 60.3\% | 6 | At-risk, Retention |
| 2, 1, 3 | 31 | 103 | 134 | 76.8\% | 7 |  |
| 2, 3, 2 | 80 | 127 | 207 | 61.3\% | 6 | At-risk, Retention |
| 3, 2, 4 | 50 | 123 | 173 | 71.0\% | 7 |  |
| 3, 3, 1 | 33 | 38 | 71 | 53.5\% | 5 | At-risk, Retention |
| 3, 4, 3 | 57 | 63 | 120 | 52.5\% | 5 | At-risk, Retention |
| 4, 1, 1 | 46 | 146 | 192 | 76.0\% | 7 |  |
| 4, 1, 4 | 15 | 79 | 94 | 84.0\% | 8 |  |
| 4, 4, 4 | 69 | 79 | 148 | 53.3\% | 5 | At-risk, Retention |
| 9, 2, 3 | 18 | 54 | 72 | 75.0\% | 7 |  |

## At-Risk Factors

- Examined potential DFW rates of students by at-risk factors.
- HS Quality
- HS GPA
- English: SAT English (Average ACT English and ACT Reading)
- Math: SAT Math (ACT Math)

| HS Quality, HS GPA, SAT Total | English Based Courses |  |  |  | At-riskIndicator( $60.0 \%$ or Below) | Math Based Courses |  |  |  | At-risk Indicator (60.0\% or Below) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pass | DFW | Total | \% Passed |  | Pass | DFW | Total | \% Passed |  |
| 1, 1, 1 | 382 | 20 | 402 | 95.0\% |  | 193 | 12 | 205 | 94.1\% |  |
| 1, 3, 2 | 355 | 90 | 445 | 79.8\% |  | 132 | 48 | 180 | 73.3\% |  |
| 1, 4, 1 | 216 | 95 | 311 | 69.5\% |  | 60 | 79 | 139 | 43.2\% | At-risk, Math |
| 2, 1, 3 | 441 | 38 | 479 | 92.1\% |  | 104 | 23 | 127 | 81.9\% |  |
| 2, 3, 2 | 495 | 125 | 620 | 79.8\% |  | 124 | 90 | 214 | 57.9\% | At-risk, Math |
| 3, 2, 4 | 398 | 109 | 507 | 78.5\% |  | 102 | 94 | 196 | 52.0\% | At-risk, Math |
| 3, 3, 1 | 132 | 69 | 201 | 65.7\% |  | 50 | 37 | 87 | 57.5\% | At-risk, Math |
| 3, 4, 3 | 230 | 167 | 397 | 57.9\% | At-risk, English | 52 | 96 | 148 | 35.1\% | At-risk, Math |
| 4, 1, 1 | 422 | 31 | 453 | 93.2\% |  | 242 | 33 | 275 | 88.0\% |  |
| 4, 1, 4 | 266 | 32 | 298 | 89.3\% |  | 80 | 32 | 112 | 71.4\% |  |
| 4, 4, 4 | 200 | 154 | 354 | 56.5\% | At-risk, English | 51 | 103 | 154 | 33.1\% | At-risk, Math |
| 9, 2, 3 | 169 | 34 | 203 | 83.3\% |  | 45 | 20 | 65 | 69.2\% |  |

## Comments and Questions

